

summary master thesis

Topic: **c**ustomer perception of service quality in family-run hotels

Research Question: What is the customers' perceived difference of service quality in family-run vs.

non-family-run hotels?

Author: Carole Ewert

Graduation year: 2016

l problem definition

In the competitive tourism market, one of the most important principles is the care of a constant relationship with its customers (Power & Barrow, 2006). In order to be profitable, hotels should focus more on how customers perceive rendered services (Segoro, 2013; Orth & Green, 2009).

2 results

- · in both hotel categories customers' expectations are always higher than their perceptions
- perception of service quality does not differ by gender
- · age, purpose of visit as well as frequency of travel have an influence on customers' perceptions

• lower expectations
• higher satisfaction
--> services closer to
customers' expectations

• higher expectations
• higher expectations
• lower perceptions and
• lower satisfaction

3 recommendations for family businesses

- regular control checks of equipment (hotel areas, hotel rooms etc.)
- avoiding false promises, providing at least the advertised services

CONTACT

MCI Management Center Innsbruck Family Business Center Universitaetsstraße 15 6020 Innsbruck Tel: +43 512 2070 7101

Email: familienunternehmen@mci.edu
Web: http://familienunternehmen.mci.edu

